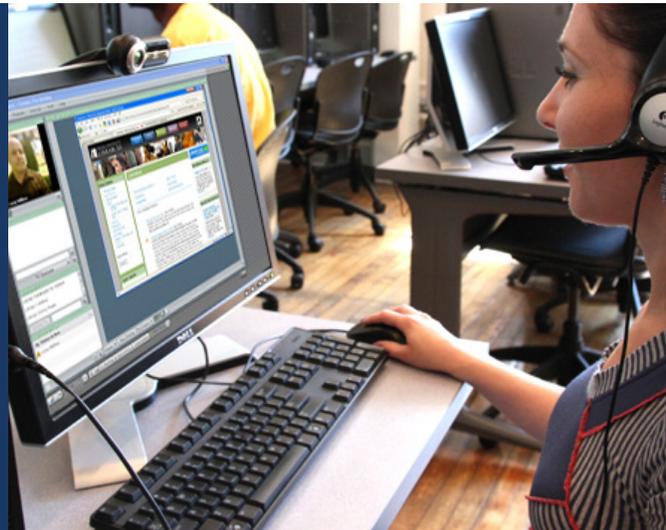


Benefits of Virtual Instructor-Led Training A Schoolhouse Alternative to the Traditional Resident Classroom

Victor 12 Capabilities

Victor 12 has developed a unique combination of technology and staff expertise that enables us to develop, implement, and support the delivery of effective instructor-led training across the web. This capability provides our clients the opportunity to reach a dispersed student population without the need for expensive travel. The advantages of this training modality are numerous and provides you:

- The ability to utilize your best instructors to reach a larger student population.
- The option to judiciously reduce or eliminate travel costs associated with training.
- Assurance that this modality provides the same or better results as classroom face-to-face instructor-led training based on data from our current clients.
- The flexibility to reach students in any geographic location.
- The opportunity to reduce your employees' time away from the office, which results in less impact on your employees' day-to-day responsibilities.
- A training environment where all are encouraged to participate without the in-person anxiety some students experience in a traditional classroom setting.
- 12 virtual hosts with the ability to provide a wide variety of technical support functions, such as audio setup, management of attendance/rosters, after action reports building virtual break-out rooms, etc.



Victor 12 can develop or convert traditional classroom offerings to provide engaging and effective virtual training. We have extensive experience in supporting both technical task-based and soft skills training. We developed a turnkey Virtual Instructor-Led Training (VILT) offering to support the full life cycle of your blended learning needs. Currently based on the Adobe Connect platform, the Victor 12 1200-square-foot VILT HQ room is soundproofed and can accommodate up to 7 simultaneous VILT sessions. In addition, the VILT HQ room can host webinars with up to 500 participants with the ability to quickly expand. Our industry-leading architecture design and network engineered systems eliminate connectivity issues, supporting our goal of 99.9% uptime. With more than 140,000 ports globally, our capacity usage never exceeds 70%.

As part of our turnkey solution, we offer:

- Complete scheduling and logistics support.
- 24/7 tier 1 help desk and Network Operations Center (NOC) that provides real-time monitoring and management of both Adobe Connect and the audio service.
- Auto-scaling to automatically expand servers as load increases while maintaining seamless performance.
- Geographical and logical redundancy, automatic backups, and multi-mode disaster recovery models help to ensure reliability and contingency management.

Our expertise in designing and delivering world class virtual training can be applied to any virtual learning platform. We have developed and delivered training for Adobe, Blackboard, Sakai, Moodle, and client-specific Learning Management Systems. Our success in training implementation is founded in the use of a virtual host and in the training and preparation we perform for our host and instructor team. We believe it is critical that the host and instructor are sufficiently prepared before entering the virtual room with live students to have a seamless course delivery. The host/instructor team conduct a rehearsal and walk through logistics for the live course. Our use of a virtual host enables your instructors to enter the classroom and focus on what they do best, engaging the students and delivering high-quality training. The host manages all of the technical aspects prior to and during the training session.

